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| ID | EPU05 |
| STATE ID | ITEM 30 |
| Description | LARGE STANDARD CAB/CHASSIS TRUCK w/DUAL REAR WHEELS: 19,000 lb. GVWR minimum, 120 inch CA, V-8 or V-10 Engine, Automatic Transmission |
| Estimated Quantity | 2 |
| Delivery Location/details | Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA. |
| Pre-delivery Inspection Allowance (per vehicle) | \$54.00 |

| Equipment Description | Pricing Configuration #1 | | Pricing Configuration #2 | | Pricing Configuration #3 | |
|---|---------------------------------------|--------------|--------------------------|--------------|--------------------------|--------------|
| | Option Order # | Option Price | Option Order # | Option Price | Option Order # | Option Price |
| Base Vehicle Minimum Specifications | | | | | | |
| 1 Wheelbase: 188 or 201 inches. 120 inch CA. | 201 | \$0.00 | | \$0.00 | | \$0.00 |
| 2 Engine: V-8 or V-10, 6.8 liter minimum. | 99Y | \$0.00 | | \$0.00 | | \$0.00 |
| 3 Charging system minimums: 105 amp. alternator, dual 750 CCA batteries. | DUAL BATTERIES N. A. WITH GASS ENGINE | \$0.00 | | \$0.00 | | \$0.00 |
| 4 Air conditioning w/all required options. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 5 Engine block heater. | 41H | \$0.00 | | \$0.00 | | \$0.00 |
| 6 Tilt steering column, Automatic speed control. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 7 Power 4-wheel anti-lock brakes. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 8 Power steering. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 9 Wipers, intermittent. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 10 Cigar lighter. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 11 Dual air bags (driver and passenger side). | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 12 Mirrors: exterior power trailer, interior day/night. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 13 Radio, AM-FM CD w/internal clock. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 14 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split 40/20/40 bench seat w/cloth upholstery, center armrest and storage compartment. | 166 3E | \$0.00 | | \$0.00 | | \$0.00 |
| 15 Power windows and door locks. Remote keyless entry. | 60F | \$0.00 | | \$0.00 | | \$0.00 |
| 16 Gauge package: oil pressure, coolant temperature, voltmeter. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 17 Tires: All-season radial. Spare mounted on frame if possible. | 512 | \$0.00 | | \$0.00 | | \$0.00 |
| 18 Fuel tank(s), highest capacity available. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 19 Fuel filler neck kit(s): filler cap set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 20 Rear axle, anti-spin differential, 4.88 ratio. | X8L | \$0.00 | | \$0.00 | | \$0.00 |
| 21 Transmission power take-off provision. | 62R | \$0.00 | | \$0.00 | | \$0.00 |
| 22 Trailer tow package. | 531 | \$0.00 | | \$0.00 | | \$0.00 |
| 23 Rear lamps, stop/turn/tail. | STD | \$0.00 | | \$0.00 | | \$0.00 |
| 24 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line | 44T 68U | \$0.00 | | \$0.00 | | \$0.00 |
| 25 Required Options (Pricing required for a complete Bid) | | | | | | |
| 26 N/A | | \$0.00 | | \$0.00 | | \$0.00 |
| 27 Options which may be required | | | | | | |
| 28 N/A | | | | | | |
| 29 | | | | | | |
| 30 Vehicle Make: | | FORD | | | | |
| 31 Vehicle Model: | | F550 | | | | |
| 32 Vehicle Model Code: | | F56 | | | | |
| 33 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications: | | 0% | | | | |
| 34 American Made (Yes/No): | | Yes | | | | |
| 35 Exact Model Designation and Equipment Package: | | 667A | | | | |
| 36 EPA Highway (MPG): | | | | | | |
| 37 Base Price: | | \$31,070.60 | | \$0.00 | | \$0.00 |
| 38 Required Option Price: | | \$0.00 | | \$0.00 | | \$0.00 |
| 39 Fleet Incentive Discount: | | \$0.00 | | \$0.00 | | \$0.00 |
| 40 (Note: Discounts are subtracted from the cost and should be entered as a negative value) | | | | | | |
| 41 Government Discount: | | (\$4,600.00) | | \$0.00 | | \$0.00 |
| 42 (Note: Discounts are subtracted from the cost and should be entered as a negative value) | | | | | | |
| 43 Other Discounts: | | (\$32.00) | | \$0.00 | | \$0.00 |
| (Note: Discounts are subtracted from the cost and should be entered as a negative value) | | | | | | |
| Final Price: | | \$26,438.60 | | \$0.00 | | \$0.00 |